

## M/WBE Analysis of RFP/Bid Respondents

RFP/Bid #: BC-04-01-03-37

Title: Purchase of Five (5) Variable Message Boards

M/WBE % Goal: 33.50% Aspirational Composite

The M/WBE office has performed an analysis of the bids submitted by Ver-Mac Inc., US Traffic Corporations, Solar Technology, Inc., Americans Signal Company, Decatur Electronics, and Bobs Barricades to ascertain whether or not their perspective bids meet the M/WBE percentage aspirational composite goal of 33.5%. Based on the bids submitted, the respondents did not meet the M/WBE participation level goal for this project. Since Ver-Mac is the lowest bidder, Staff is recommending that the bid for the purchase of the five (5) Variable Message Boards be awarded to Ver-Mac. The M/WBE office supports the staff's recommendation of Ver-Mac due to the fact there is limited possibility for M/WBE utilization to achieve the participation level of services, and they are not subcontracting out any of the services. Ver-Mac is the sole provider.

1	Respondent: Ver-Mac Inc.; Ste-foy, Quebec, Canada	Base Bid:	\$	52,500.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
2	Respondent: US Traffic Corporation; Santa Fe Springs, CA	Base Bid:	\$	79,950.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
3	Respondent: Solar Technology, Inc.; Marietta, GA	Base Bid:	\$	67,800.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
4	Respondent: Americans Signal Co.; Atlanta, GA	Base Bid:	\$	64,735.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
5	Respondent: Temple, Inc.; Ormond Beach, FL	Base Bid:	\$	101,500.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
6	Respondent: Decatur Electronics, Inc.; Decatur, IL	Base Bid:	\$	112,750.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No
7	Respondent: Bobs Barricades Inc.; Tallahassee, FL	Base Bid:	\$	68,750.00
	Detail M/WBE Companies (respondent & subcontractors, as applicable)	Goods and Services	*E/G **Cert. By	Proposed Cost
1	Respondent did not submit any M/WBE firms.			
	Total M/WBE Participation: \$	-	0.00%	Met M/WBE Goal? No

\*E/G (Ethnic/Gender): A = Asian; B = Black; F = Female; H = Hispanic; N = Native American;

\*\*Certified By: LC = Leon County; FL = State of Florida (including statewide system); CT = City of Tallahassee; LCSB = Leon County School Board